



INDUSTRY ADVISORY BOARD MEMBERSHIP LEVELS, BENEFITS AND FEES

CBE staff and faculty worked with industry member leadership in fall 2009 to update the schedule of membership levels, benefits and fees. The goal of this revision was to create membership tiers for small businesses, to provide equity among partners, to match benefits to membership levels, and to acknowledge the financial constraints of small firms and startups.

In developing the new fee schedule, we consulted the USGBC *Dues Guidelines*, and the U.S. Small Business Administration *Table of Small Business Size Standards Matched to North American Industry Classification System Codes*. The new structure CBE's Executive Board discussed and approved this schedule on October 22, 2009. (Updated 3/10/2010)

Membership levels, benefits and fees

Membership level	Fee	Applies to	Benefits
Sponsoring membership	\$35K	All firms and organizations except AEC firms (current members include manufacturers, utilities, and governmental agencies).	<ul style="list-style-type: none"> • 7 attendees at Wed.-Thursday conference events, and 2 to Friday business meeting • 4 IEQ survey implementations and access to advanced survey user tools
Sponsoring small business membership	\$17.5K	All small firms and organizations except AEC firms having revenues below \$20M	<ul style="list-style-type: none"> • 3 attendees at Wed.-Thursday conference events, and 1 to Friday business meeting • 2 IEQ survey implementations and access to advanced survey user tools
A/E/C membership	\$12K	Architecture, engineering, A&E, general contractors and subcontractors.	<ul style="list-style-type: none"> • Same as sponsoring membership
A/E/C small business membership	\$7K	Architecture, engineering, A&E, general contractors and subcontractors having revenues less than \$5M for professional service firms, construction volume less than \$30M for general contractors, and less than \$10M for sub-contractors	<ul style="list-style-type: none"> • 3 attendees at Wed.-Thursday conference events, and 1 to Friday business meeting • 2 IEQ survey implementations and access to advanced survey user tools
A/E/C team membership	\$35K	Architecture, engineering, A&E, general contractors and subcontractors Note: Existing teams may remain, however CBE will not recruit new teams.	<ul style="list-style-type: none"> • Five firms share benefits of sponsoring membership